

# Helping your business maintain its momentum



## **CJS DIRECT**

**Compressed Air Specialists**



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The background of the slide is a photograph of an industrial setting. It features a complex network of silver-colored metal pipes and machinery. A prominent yellow pipe runs diagonally across the upper left. In the lower left foreground, a circular pressure gauge is visible, with a white face, black markings, and the word 'bar' at the bottom. The needle is pointing towards the 4 bar mark. The entire scene is slightly out of focus, emphasizing the industrial nature of the business.

At CJS Direct we know our success is the result of helping our customers achieve their goals. Our team of professionals are passionate about delivering superb customer experiences each and every time. We are compressed air experts, a dedicated leader in the market and one of the Midlands' largest independent air compressor distributors and service providers.

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# ABOUT US

Compressed air specialists in the Midlands for over 25 Years, CJS Direct provide a reliable, professional and quality service.

**CJS Direct are specialist consultants and contractors for the compressed air industry. Working with industrial compressed air operators to maximise efficiency, reliability and productivity. We design, supply, install, monitor and certify compressed air systems for a wide range of industries.**

We are award winning, Northern Europe's number 1 Authorised Distributor for Champion and the preferred partner in the Midlands for market leading, global manufacturers including CompAir, Hydrovane, Renner and ABAC.

CJS Direct is proud of its reputation as a respected and recommended supplier of quality products, systems and solutions. These can be found throughout Midland businesses and industry, from workshops and garages to factories and distilleries.

Our specialist compressed air engineers are multi-skilled, factory trained and have a wealth of experience of installing, servicing and maintaining compressed air systems. With the resources and ability to respond to any situation or requirement at short notice;

CJS Direct provide service and support of the highest quality to customers 24/7 and 365 days a year.

We have been providing sales and maintenance to compressed air systems since 1997. Based

in Birmingham, we cover the Midlands and surrounding regions, as well as nationwide coverage for multi-nationals including the NHS.

We provide all aspects of compressed air maintenance to any brand of compressor 24 hours a day, 7 days a week. This includes, monitoring, filtration, energy audits, refrigeration examinations and routine servicing. First class service at a reasonable cost.

We value mutual success and because we listen first we understand what we need to do to create it for our customers.

Continually reinvesting in those things that matter most and doing what we say we will do, allows us to make sure we provide effective and efficient solutions, that help customers achieve their goals.

Our quality line of products, coupled with our experienced, focused and capable associates, working with like-minded suppliers makes it all possible.

CJS Direct Ltd provide a comprehensive range of quality compressed air products, solutions and services both nationally and locally. Operating 24/7 and 365 days a year.

We are trusted to deliver excellent customer service and support, maintaining the many and varied requirements of customers and applications throughout Midland businesses and industries. Responding within 4 hours and with over £200,000 of stock in spare parts and consumables available,

Experienced, fully trained experts and specialist compressed air engineers provide unrivalled nationwide support.



Reduce your compressed air and energy costs with CJS Direct Ltd.

## Setting the standard by focusing on support & service



### 24/7 SUPPORT

A true 24/7, 365 day a year service, meaning quality support.



### WITHIN 4 HOURS

Fast response. Guaranteed to be on-site within four hours.



### HIRE COMPRESSORS

Extensive hire fleet of electric and diesel portable compressors.



### RECOGNISED STANDARDS

Site surveys and energy audits based on best practice and recognised standards.



### NATIONWIDE SUPPORT

Nationwide support from local engineers.



### SPARE PARTS

Over £200,000 of stock in spare parts & consumables available.



## SERVICING

**If your business owns and uses an air compressor, then it is absolutely essential to keep up with maintenance and air compressor service to ensure the long life of your machine.**

It is also important to make sure that the technician performing your air compressor service is experienced and skilled enough to do a good job. Further, the technician must have knowledge of your particular make and model of air compressor.

CJS Direct Ltd prides itself on its professional approach to maintenance, from first contact to the engineer's visit. All our engineers are factory trained and are continually updated with product developments and the technologies.

We offer a 24 hours a day, 365 days a year response service, and maintenance to all

aspects of compressed air systems, from the compressor itself to the legal legislation.

**Standard Service:** Routine maintenance including consumable spares, lubricants, travel and labour at a fixed agreed rate. Paid on completion.

**Service PLUS:** Routine maintenance including consumable spares, lubricants and labour tailored to suit your individual requirements. Fixed between 1 and 3 years at a reduced rate, with a monthly interest free payment scheme available. While budgeting your maintenance costs, you will be safe in the knowledge that your system is regularly maintained by a team of trained and experienced engineers.

Whichever service plan suits your needs, you will always receive the best possible service, at a reasonable cost.



We provide bespoke solutions by working closely with our customers and asking the right questions. Our experienced, specialist engineers understand that compressed air equipment and systems are only as good as their suitability to meet the demands of specific applications and operating conditions.

## **Air Compressor Servicing & Preventative Maintenance.**

To ensure the maximum long-term efficiency and reliability of a compressor installation or compressed air system, it is important that it is maintained in accordance with the manufacturers recommendations. CJS Direct's preventative maintenance service agreements ensure that all customers benefit directly from our investment in expert, specialised training and have a guarantee of workmanship.

A variety of service plans and preventative maintenance agreements can be tailored to each customer's individual requirements created by qualified, specialist CJS Direct compressed air engineers to maintain your system in the best possible way and at peak operating performance.

CJS Direct specialist compressed air engineers are multi-skilled, factory trained and have a wealth of experience of installing, servicing and maintaining compressed air systems.

### **Advantages of Premium Servicing & Preventative Maintenance Plans:**

- Optimised operational reliability and maximum availability
- Lower energy costs
- Guarantee of workmanship
- Long-term value retention and return on investment
- Air quality is maintained to ISO standards
- Ensuring compliance with current legislation and national regulations

## **Genuine Manufacturer Spare Parts & Consumables.**

CJS Direct provide expert advice, support and genuine parts for all makes and types of compressed air equipment.

To protect your investment in sophisticated compressed air equipment and to keep it operating reliably and at peak performance; we recommend using only genuine spare parts and consumables explicitly approved and branded for your compressed air equipment.

These parts have been the subject of manufacturer development and tests in which their reliability, safety and special suitability has been determined.

Our stock includes a comprehensive range of service kits that feature all the service items required to complete a variety of service plans and preventative maintenance agreements, carefully created by specialist engineers to safeguard your investment.

### **Genuine Spare Parts & Consumables are designed to ensure:**

- Maximum reliability of compressed air equipment
- Equipment operates at maximum efficiency
- Compressed air quality is maintained to ISO standards
- Optimum life expectancy and return on investment
- Superior durability and long service life
- Exceptional value for money



## PIPEWORK INSTALLATION

### **CJS Direct delivers leading pipework & air compression systems.**

We are a leading provider of compressed air systems across the Midlands. CJS Direct has a team of dedicated industry-leading consultants, contractors and mechanical designers who provide a comprehensive range of equipment and services for businesses.

Pipe material plays an essential role in determining the flow, pressure drop and quality of compressed air. However, not all materials are suitable for compressed air systems. A number of materials can be corroded by lubricants from the compressors, leading to catastrophic failure, contamination, debris and leaks in the air stream. Pipe material does also affect pressure loss caused by friction.

### **AIRnet is fast & easy to install, and provides flexibility for future expansion.**

AIRnet is a reusable aluminium piping system designed in line with EN 13480-3 to deliver a fast, easy, and reliable distribution network for compressed air, nitrogen, and vacuum. AIRnet technologies and innovations are based on technical expertise gained from more than 140 years of experience with pressurised air applications and equipment.

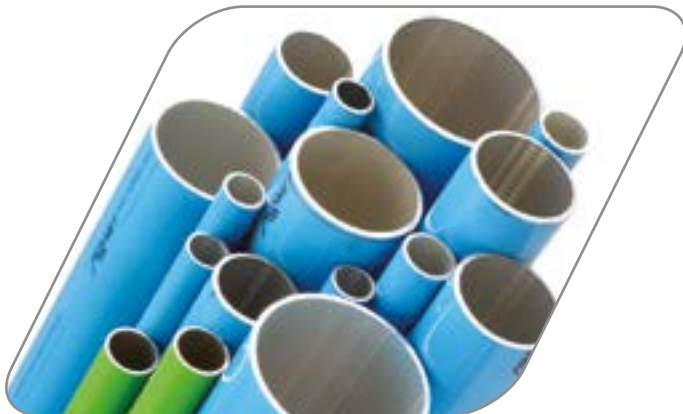
AIRnet pipework installations are ideal if you are considering renovation, extension or modification of your existing air system. AIRnet systems can be completed up to 70% faster than more traditional piping such as galvanised. The pipes themselves are easy to cut and the polymer fittings ensure a perfect alignment instantly, and is adaptable to any existing pipework.



Compressed air piping systems deliver compressed air to points of usage with the right volume, quality and pressure to properly power the components that use it. While some may say that pipe is just pipe, our compressed air pipe systems save you money by reducing pressure loss and energy usage.

AIRnet pipework requires no complex tools due to its lightweight aluminium pipes and polymer fittings you cannot beat the speed of AIRnet installations.

“What are they on about?” I can hear you ask, polymer and aluminium? both are highly durable, ideally suited for compressed air as well as for vacuum and nitrogen gas. A real benefit is that AIRnet pipework is resistant to corrosion, mechanical shocks, thermal variations and outdoor weather conditions.



CJS Direct Ltd can provide a complete design service, our in-house team have vast experience in customising pipework systems for many industries. The design and install of the system, is always tailor-made to your requirements.

One of the features of the AIRnet system is that it leaves scope for future additions should you require expansion of the system.

### **Fast, affordable & precise air compressor installation.**

Now that you've taken the step to invest in an air compressor, it's important to make sure it is installed properly. Without knowing the proper steps, you could very well end up damaging your compressor or even reducing efficiency.

***CJS Direct air compressor installation services provide an affordable way to be sure your system is set up perfectly the first time.***

With more than four decades of experience behind our technicians, we can provide timely and efficient delivery and installation for all your equipment. From a single air compressor to an entire system, we can handle all jobs, large and small.

At CJS Direct, we pride ourselves on providing each and every customer with the personal and friendly service they deserve. We treat each customer like they're our only customer, and our air installation services serve to show this dedication.

We offer turnkey installations to provide you with an exceptionally easy way to get your system up and running. We use only the highest quality tools and equipment for our air compressor installation, including AIRnet Pipework Solutions to stainless steel piping, and more.



# COMPRESSORS

## **CompAir Rotary screw air compressors guarantee a reliable air supply, exactly when and where it is needed.**

All things CompAir, from buying a new compressor to obtaining spares, parts, service kits and lubrication oil, then CJS Direct are your one-stop-shop. We keep many items of stock on our shelves at our new and modern trade-counter facilities in Erdington, Birmingham. Orders placed before 12 noon, can normally be delivered to you same or next day.

CompAir screw compressors, ultra modern range of oil lubricated screw compressors are well known for their performance, reliability and small footprint.

From small industrial users to the largest of production lines, CompAir have a tailor-made solution to suit your application.

## **Features:**

- High efficiency drive motors
- Simplified servicing
- Long-life oil, oil change period 4,000 hours
- Low noise levels
- Extended warranty
- Pressure 7-13 Bar
- Flow 8-1507 cfm
- Variable speed 7kW – 250kW

Although Birmingham based CJS Direct have many clients with CompAir compressors, we cover their repair, service and maintenance contracts with parts and spares direct.

We have clients in London, Glasgow, Manchester, Liverpool, Leicester, Reading, Oxford and Gloucester – join a satisfied group of customers, ring us for a quote.

Our company has been installing and supplying compressed air systems for more than 25 years. With our in-depth industry knowledge and vast scope of experience, we are determined to give each client personalised 'best practice' solutions.

## The Champion range is the ultimate solution for the industry needs of small to medium sized companies.

The whole Champion range of air compressors is designed for continuous use under even the most severe conditions, paying particular attention to modularity, energy consumption, low operating and maintenance costs and ease of installation and use.

### Benefits:

- Reliable
- Energy efficient
- Easy to install
- Easy to maintain
- Durable
- Oil flooded
- Single stage rotary screw compressor
- Belt drive
- Star-Delta starting
- Pressure range 5 – 13 bar
- Electric motor 2.2kW to 75kW – IE3
- User-friendly C-PRO 1.0, C-PRO 2.0 and C-MASTER controllers
- Energy efficient airend design
- From 2-5 year extended warranties



Hydrovane Rotary sliding vane compressors are reliable, versatile, powerful and cost-effective.

The Hydrovane series of rotary sliding vane compressors offer low noise levels and the compressor can be installed right alongside your equipment.

With over three quarters of a million compressors sold worldwide, CompAir Hydrovane satisfies the requirements of any industry.

Pressure range: 6 - 10 bar

Power range: 1 - 22 kW

Flow: 4 - 127 cfm (0.11 - 3.6 m<sup>3</sup>/min)

Up to 10 Years warranty.

**iConn:** All 11 kW and above, include the iConn, a monitoring system that both the end user and our service support can monitor the performance of your compressor, as well as maintenance.





## OUR PRODUCTS

**CJS Direct Ltd has been supplying an outstanding support service in and around Birmingham since 1997 and now reaches across the Midlands and beyond.**

Our clients include a wide range of industry, from health care establishments to manufacturers of all descriptions, it is this quality of service which has enabled the company to grow into one of the largest independent air houses in the Midlands. We service and maintain equipment from some of the world's leading manufacturers: Jun-Air, Bambi, Renner, Gardner Denver (Hydrovane/CompAir) and ABAC; we carry a wide range of stock including service kits, air filters, lubrication oil and general spares to ensure smooth and trouble-free servicing and maintenance of our client's machines quickly.

Through consultation and our online shop, we offer a complete range of compressed air products

- Rotary screw, vane and reciprocating Compressors
- Filtration
- Refrigeration dryers
- Condensate separators
- Condensate drains
- Oil/water separators
- Activated carbon towers
- Nitrogen Generators
- Aftercoolers
- Membrane Dryers
- Pipe fittings
- Pressure vessels
- Regulators
- Plus much more



Our online shop provides access to a comprehensive range of quality compressed air products. We stock carefully selected items from market leading brands, such as Gardner Denver (Hydrovane/CompAir), ABAC, Jun-Air, Renner, SMC and PCL.

## How to shop & order



### Shop Online 24/7 - 365 days a year

Why not register an online account on our webstore? This will enable you to purchase what you need 24/7 and 365 days a year. Just click on “My Account” in the top right hand corner, select “create account” and complete the simple form. When logged in, your discount terms display online, you will be able to see live stock quantities plus all of our current or exclusive special offers.



### Online Help & Support or visit our Trade Counter

For professional advice and assistance, if you require any additional help or if you have run into difficulties, don't worry! We have a dedicated web support line, just call 0121 327 0395 to speak to our experienced, specialist engineers, or email [shop@cjsdirect.co.uk](mailto:shop@cjsdirect.co.uk). Our helpdesk is open from 8.30am to 5.00pm Monday to Friday or alternatively you can visit our Trade Counter.



### Fast Delivery - when you need it, where you need it

We are able to despatch the majority of items on the day of purchase. When you place an order with us, our consultants can email and text you your delivery time to within an hour's time slot. We know that time is of the essence and we are happy to go the extra mile to provide you with peace of mind.

## Distributors for:



Plus many more world-class brands.





**Within our fleet of hire compressors, we have the compressed air solution for your needs.**

Air compressor leasing through CJS Direct will enable you to invest in new equipment and allows you to spread the cost of investment in new equipment. The term is usually between 1 and 5 years and repayments are made on a monthly or quarterly basis, depending on what suits you best.

The lease purchase can include the VAT, installation and maintenance cost, allowing you to budget your purchase and running cost over the length of your agreement.

Other benefits include protecting your existing lines of credit, Tax efficient 100% allowable against pre tax profits and preserves working capital.

Finance is offered through CLS 'Complete Leasing Solutions' and is not available to sole traders or partnerships. Always contact your accountant or financial advisor to find out what is best for your business.

**Step One:** Use our online calculator for your monthly payment, click **here** or visit <https://completeleasing.co.uk/app/genesis-compressors/>

**Step Two:** If within budget, following the link from the calculator, and apply now.

**Step Three:** 92% of applications are approved, you will have a decision normally within hours.

**Step Four:** Once approved CLS will contact you to arrange delivery and installation. CJS

Air compressor hire solutions from CJS Direct provides an affordable, reliable and flexible compressed air equipment rental service throughout the Midlands and at competitive rates. From individual air compressors, complete packages, portable, site and compact compressors, to air treatment products.

### **Air For Hire: Hassle-free, managed compressed air hire**

Whether you need short-term cover for the unexpected breakdown, or long-term total care of your compressed air system, then we offer a fast, friendly and professional service. Supported by the latest technology, quality equipment and an experienced service team.

#### **New Equipment - No Capital Expenditure:**

New compressed air equipment without the burden of capital expenditures.

**Full Tax Relief:** 100% tax relief on all of your fixed monthly payments.

**Outright Payment:** At any time, you would be able to outright purchase the hire equipment at a competitive cost, taking in to consideration the payments already made.

**Term:** Minimum term will be 1 week, terms over 1 month will be at a reduced rate.

**Flexible:** Upgrade or downgrade your equipment at any time.

**Maintenance:** All maintenance is included within the monthly charge, ensuring the system is in perfect working order, with all work carried out by factory trained engineers, available 24/7.

Contact one of our advisers to discuss your individual requirements, 0121 327 0395 or email us at [site@cjsdirect.co.uk](mailto:site@cjsdirect.co.uk).

### **The flexible solution for increasing air capacity quickly.**

Rental units can quickly replace equipment that's down, fill the gap until new equipment is installed, and/or help meet demand for temporary increases in air usage.

CJS Direct has a fleet of rental units with a range of sizes for both electric and diesel engine-driven compressors. Contact us to check unit availability and to arrange logistics and installation.

Whether you need a rental unit to get a job done or you're ready to purchase to build your fleet, we can help.

All major classes of compressors are represented in our rental fleet to meet your pressure and flow requirements. Daily, weekly, and monthly rentals, as well as long-term leases, are available.

New from the manufacturer, or fresh from our fleet, if you're looking to purchase a compressor, please contact us for all your options.



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